

**QUARTER ENDED 31st MARCH 2018** 

PRESSED IN THOUSANDS OF TRINIDAD & TORAGO DOLLARS (TT\$000)

## **CHAIRMAN'S STATEMENT**

ANSA Merchant Bank Limited and its subsidiaries, Trinidad & Tobago Insurance Limited (Tatil), Tatil Life Assurance Limited (Tatil Life) and Consolidated Finance Company (CFC) delivered a profit before taxation of \$53.9 million for the First Quarter ended March 31 2018, versus \$82.7 million for the same period of 2017. Earnings per share for this period were reported at \$0.50 (2017: \$0.80).

Our Bank produced an increased profit before taxation of 7% over the Quarter ended March 31, 2017, when adjusted for dividends received from Consolidated Finance Company (Barbados) in Quarter 1 2017 for comparison purposes. The Bank is currently implementing its core banking technology platform as it prepares to expand its suite of products and services for the future. Our suite of Mutual Funds continue to deliver good returns to unit holders, with the 12 month return to March 31, 2018 for the ANSA TT\$ Income Fund at 3.24% and ANSA US\$ Income Fund at 2.73%, both in the top quartile of the Industry.

Our General Insurance business Tatil, produced profit before taxation of \$21.3 million, just \$1.7 million shy of the performance in Quarter 1, 2017, mainly due to lower premium income in Quarter 1, 2018. The performance of Tatil Life was largely impacted by lower investment income due to the volatility in the international capital markets, which decreased profit before tax by \$29.4 million versus Quarter 1, 2017. Both companies are optimistic that the rest of 2018 will show improved results.

We continue to monitor the headwinds which have subdued local economic activity and we are ever more vigilant for new growth opportunities which will create value to all our stakeholders. We remain committed to delivering another sound performance in 2018.

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A. Norman Sabga Chairman

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

	Unaudited 31-Mar-18	Unaudited 31-Mar-17	Audited 31-Dec-17
Assets	7,453,143	7,632,121	7,335,621
Total Assets	7,453,143	7,632,121	7,335,621
Liabilities	5,269,973	5,450,360	5,013,451
Total Liabilities	5,269,973	5,450,360	5,013,451
Non-Controlling Interest	563	540	561
Shareholders' Equity	2,182,607	2,181,221	2,321,609
Total Shareholders' Equity	2,183,170	2,181,761	2,322,170
Total Liabilities & Shareholders' Equity	7,453,143	7,632,121	7,335,621

lufabar -

A. Norman Sabga

Gregory N. Hill Managing Director

# CONSOLIDATED STATEMENT OF INCOME

	Unaudited 3 months to	Unaudited 3 months to	Audited Year Ended	
	31-Mar-18	31-Mar-17	31-Dec-17	
Total Income	206,545	238,843	981,801	
Total Expenses	(152,639)	(156,049)	(668,239)	
Operating Profit	53,906	82,794	313,562	
Taxation	(11,518)	(13,959)	(81,283)	
Profit after Taxation	42,388	68,835	232,279	
Profit attributable to:				
Equity holders of Parent	42,386	68,814	232,238	
Minority Interest	2	20	41	
Profit Attributable to Shareholders	42,388	68,835	232,279	
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Earnings Per Share - Basic 0.50 0.80 2.71 Avg. no. of shares - Basic ('000) 85,605 85,605 85,605

## SEGMENTAL INFORMATION

		Banking Service	es		<b>Mutual Funds</b>	1
	Unaudited	Unaudited	Audited	Unaudited	Unaudited	Audited
	3 Months to	3 Months to	Year Ended	3 Months to	3 Months to	Year Ended
	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
Total income	81,891	94,704	409,874	7,175	10,101	41,944
Total expenses	(51,621)	(57,057)	(195,603)	(6,330)	(7,897)	(29,472)
Profit before tax	30,270	37,647	214,271	845	2,204	12,472
Total assets	4,287,642	4,615,347	4,248,419	757,799	792,194	780,268
Total liabilities	2,702,945	2,984,854	2,514,388	758,176	792,192	780,234
Purchase of fixed assets	17,915	18,059	42,242	-	-	-
Depreciation	(8,799)	(9,007) surance Servi	(35,487)	-	Eliminations	-
	Unaudited	Surance Service Unaudited	ces Audited	Unaudited	Unaudited	Audited
	3 Months to	3 Months to	Year Ended	3 Months to	3 Months to	Year Ended
	31-Mar-18	31-Mar-17	31-Dec-17	31-Mar-18	31-Mar-17	31-Dec-17
	31-Wai-16	31-Wai-17	31-Dec-17	31-Wai-10	31-IVIA1-17	31-Dec-17
Total income	124.841	152,259	631,446	(7,362)	(18,221)	(101,463)
Total expenses	(101,285)	(97.576)	(490,641)	6.597	6.481	47,477
Profit before tax	23,556	54,683	140,805	(765)	(11,740)	(53,986)
					` ' '	` ' '
Total assets	3,463,059	3,344,892	3,347,568	(1,055,357)	(1.120.312)	(1,040,634)
Total liabilities	1,960,745	1,873,023	1,850,039	(151,894)	(199,709)	(131,210)
Purchase of fixed assets	3,493	5,780	15,038			
Depreciation	(312)	(275)	(2,141)			
		Totals				
	Unaudited	Unaudited	Audited	1 1		1007
	3 Months to	3 Months to	Year Ended			
	31-Mar-18	31-Mar-17	31-Dec-17	Tat	TATII	↓ I IFF
				where people are pe	ople Guarant	eed Protection
Total income	206,545	238,843	981,801			
Total expenses	(152,639)	(156,049)	(668,239)			
Profit before tax	53,906	82,794	313,562			1
Total assets	7 452 440	7 622 424	7 225 624			rydens
	7,453,143	7,632,121	7,335,621	Consoli	dated	Insurance
Total liabilities	5,269,973	5,450,360	5,013,451	- F I N A	N C E	Rethicking lecuraeco with you in wind,
Purchase of fixed assets	21,408	23,838	57,280			
Depreciation	(9,111)	(9,281)	(37,628)		®Brydens Insi Barbados for Tris	urance is the registered trademark in alded And Tobago Insurance Limited

## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Profit after Taxation	42,388	68,835	232,279
Other Comprehensive (Loss)/Income	(3,925)	(2,499)	(5,372)
Total Comprehensive Income (net of tax)	38,463	66,336	226,907
Comprehensive Income attributable to:			
Equity holders of the Parent	38,461	66,316	226,866
Minority Interest	2	20	41
Total Comprehensive Income	38,463	66,336	226,907

Earnings Per Share - Basic 0.45 0.77 2.65 Avg. no. of shares - Basic ('000) 85,605 85,605 85,605

## CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY

	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Balance at the start of the period/year	2,322,170	2,202,164	2,202,164
Adjustment for the impact of IFRS 9 & IFRS 15	(103,686)	-	-
Balance at the start of the period/year, as adjusted	2,218,484	2,202,164	2,202,164
Total Comprehensive Income	38,463	66,336	226,907
Other Reserve Movements	11,828	(1,134)	(4,175)
Dividend	(85,605)	(85,605)	(102,726)
Balance at the end of the Period/year	2,183,170	2,181,761	2,322,170

## CONSOLIDATED STATEMENT OF CASH FLOWS

	Unaudited 3 Months to 31-Mar-18	Unaudited 3 Months to 31-Mar-17	Audited Year Ended 31-Dec-17
Profit before Taxation Gain on disposal of Property, Plant,	53,906	82,794	313,562
Equipment and Investments	(2,600)	(4,959)	(10,556)
Adjustments for Non Cash Items	(35,441)	(60,535)	(86,321)
Operating Cash Flow before Working Capital Changes	15,865	17,300	216,685
Net Working Capital Changes	200,098	207,471	469,942
Net Taxation Paid	(21,899)	(21,608)	(74,144)
Cash Flow from Operating Activities	194,064	203,163	612,483
Investing Activities	(212,360)	5,867	(499,357)
Financing Activities	(86,879)	25	(203,493)
Increase/(decrease) in cash and cash equivalents	(105,175)	209,055	(90,367)
Cash & Cash equivalents at the beginning of period	567,616	657,983	657,983
Cash & Cash equivalents at the end of the period	462,441	867,038	567,616

## Significant Accounting Policies

This interim financial report has been prepared on a historical cost basis, except for the measurement at fair value of trading investment securities, investment properties and other financial assets not held in a business model whose objective is to hold assets to collect cash flows, or whose contractual term does not give rise solely to payments of principal and interest. The consolidated financial statements of the Bank and its Subsidiaries have been prepared in accordance with IFRS. The accounting policies applied in determining the consolidated IFRS results in this report are the same as those previously applied and disclosed in the Bank's published consolidated financial statements for the year ended 31 December 2017.

Bank and its Subsidiaries: The consolidated financial statements comprise the statements of ANSA Merchant Bank Limited (the Bank/Parent) and its subsidiaries (including special purpose entities that the Bank consolidates in accordance with IFRS 10 'Consolidated Financial Statements'). All intercompany balances and transactions have been eliminated. Subsidiaries are fully consolidated from the date on which control is transferred to the Parent. Control is achieved where the Parent has (i) the power to govern the financial and operational policies of an investee, (ii) exposure or rights to variable returns from its involvement and (iii) the ability to use its power over the investee to affect the amount of the Parent's returns. Subsidiaries are de-consolidated from the date that any one of the three preceding criteria for control no longer exists.

The Group implemented Phase II – Impairment of IFRS 9, 'Financial Instruments' and adopted IFRS 15, 'Revenue from Contracts with Customers' effective 1 January 2018. Phase III – Hedge Accounting of IFRS 9 was not applicable to the Group. Retrospective application of these standards was not required, therefore the resulting adjustments were made to retained earnings as at 1 January 2018. The adjustment required up to 31 March 2018 was made through the Consolidated Statement of Income however this amount was not material.





A public Company registered on the Trinidad & Tobago Stock Exchange

**Directors:** A. Norman Sabga (Chairman), Gregory N. Hill (Managing Director), Ray A. Sumairsingh (Deputy Chairman), Anton Gopaulsingh, Timothy Hamel-Smith, Larry Howai, Jeremy Matouk, Nicholas W.S. Owen, Ian E. Welch, - **all c/o the following address:** 

Address: 11, Maraval Road, Port-of-Spain

Bankers:

**Phone:** (868) 623-8672, Fax: (868) 624-8763

**Branch Offices**: 25 Royal Road, San Fernando (868) 657-1452, Fax: (868) 653-8112 Grand Bazaar Mall, Valsayn (868) 645-1903, Fax: (868) 663-4348

Republic Bank Limited, Citibank (Trinidad & Tobago) Limited



Together, we are

Family



## **QUARTER ENDED 31st MARCH 2018**

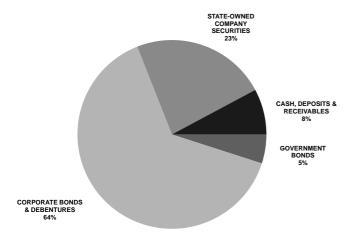
EXPRESSED IN TRINIDAD & TOBAGO DOLLARS

STATEMENT OF FINANCIAL POSITION				
	Unaudited as at 31-Mar-18	Unaudited as at 31-Mar-17	Audited as at 31-Dec-17	
Assets				
Cash and cash equivalents Investment securities Interest and other receivables	8,755,854 179,428,036 2,317,882	14,419,096 192,392,826 1,956,372	19,777,498 174,873,339 2,794,627	
Total Assets	190,501,772	208,768,294	197,445,464	
Liabilities Management fees payable Trustee fees payable	3,800,000 70,207	5,846,975 75,449	2,000,000 72,280	
Distributions payable Other payables	576,324 323,550	615,924 334,023	604,290 318,741	
Total Liabilities	4,770,081	6,872,371	2,995,311	
Net Assets	185,731,691	201,895,923	194,450,153	
Net assets attributable to unitholders	185,731,691	201,895,923	194,450,153	
No of Units Guaranteed Net Asset Value (NAV) - TT\$ Actual Net Asset Value (NAV) - TT\$	183,525 1,000.00 1,012.02	199,682 1,000.00 1,011.09	192,324 1,000.00 1,011.06	

## STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3 months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audited year ended 31-Dec-17
Income			
Interest and dividend income Net realised and unrealised gains on investment	2,502,374	2,440,736	9,878,273
securities	-	=	2,860,764
Total Income	2,502,374	2,440,736	12,739,037
Expenses			
Net foreign exchange translation and other			
losses/(gains)	447,420	(8,556)	(274,037)
Management fees	1,800,000	2,846,975	10,791,975
Trustee fees	70,207	75,449	295,650
Impairment charge/(recovery)	75,287	203,824	(207,861)
Other expenses	10,737	10,230	43,314
Total Expenses	2,403,651	3,127,922	10,649,041
Surplus/(deficit) before distribution for			
the period	98,723	(687,186)	2,089,996

## PORTFOLIO MIX - 31st MARCH 2018



Sponsor: ANSA Merchant Bank Limited 11 Maraval Road, Port of Spain Phone: (868) 623-8672 Fax: (868) 624-8763 Grand Bazaar, Valsayn Phone: (868) 645-1903 Fax: (868) 663-4348 25 Royal Road, San Fernando Phone: (868) 657-1452 Fax: (868) 653-8112



31	Unaudited months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audited year ended 31-Dec-17
Cash flows from operating activities			
Surplus/(deficit) before distribution for			
the period	98,723	(687,186)	2,089,996
Adjustments:	(40 500)	(40 500)	/74.004
Interest capitalised Provision for impairment	(16,539) 75,287	(19,592)	(74,901
Amortisation on investment securities	75,287 281.358	195.719	(207,861 882,745
Gains on sale of investment securities	201,330	195,719	(2,856,832
Foreign exchange loss/(gain) on investment securities	454,971	(23,147)	(304,010
Surplus/(deficit) before working capital changes Changes in assets/liabilities:	893,800	(534,206)	(470,863
Decrease in interest and other receivables	401.458	1.165.295	497,401
Increase/(decrease) in payables	1,774,770	(3,733,983)	(7,611,043
Net cash flows provided by/(used in) operating			
activities	3,070,028	(3,102,894)	(7,584,505
Purchase of investments Proceeds from maturity/sale of investments	(12,340,290) 6,603,154	(20,221,950) 649,484	(69,673,004 70,163,503
Net cash flows (used in)/provided by investing			
activities	(5,737,136)	(19,572,466)	490,499
Cash flows from financing activities			
Redemption of units	(7,777,632)	(2,539,323)	(10,919,160
Distribution to unitholders	(576,904)	(620,093)	(2,463,208
Net cash flows used in financing activities	(8,354,536)	(3,159,416)	(13,382,368
Net decrease in cash and cash equivalents Cash and cash equivalents at the beginning of the	(11,021,644)	(25,834,776)	(20,476,374
period period	19,777,498	40,253,872	40,253,872
Cash and cash equivalents at the end of the			
period	8,755,854	14,419,096	19,777,498
Represented by:			
Cash at bank	8,365,460	4,549,431	11,112,115
Short-term funds	390,394	9,869,665	8,665,383
	8,755,854	14,419,096	19,777,498

## STATEMENT OF CHANGES IN NET ASSETS

	Unitholders' Balances	Retained fund surplus	Total
Balance as at 1 January 2017 Redemption of units Distribution to unitholders Deficit before distribution for the period Balance as at 31 March 2017	202,221,163 (2,539,323) - - 199,681,840	3,521,362 - (620,093) (687,186) 2,214,083	205,742,525 (2,539,323) (620,093) (687,186) 201,895,923
Redemption of units Distribution to unitholders Surplus before distribution for the period Balance as at 31 December 2017	(8,379,837) - - - 191,302,003	(1,843,115) 2,777,182 3,148,150	(8,379,837) (1,843,115) 2,777,182 194,450,153
Redemption of units Distribution to unitholders IFRS 9 - Provision for impairment** Surplus before distribution for the period	(7,777,632) - - -	(576,904) (462,649) 98,723	(7,777,632) (576,904) (462,649) 98,723
Balance as at 31 March 2018	183,524,371	2,207,320	185,731,691

\*\* Note - With the implementation of IFRS 9 Phase II the Fund has charged TT\$462,649 in provision for impairment to Retained Earnings. This resulted in a decrease in retained earnings surplus as at the period ended 31st March 2018.

## **TOP 10 SECURITY HOLDINGS**

SECURITY	% OF PORTFOLIO
GUARDIAN HOLDINGS LIMITED 7.975% FRB DUE 2023	10.97%
CREDIT SUISSE AG LONDON MTN 8% DUE 2020	10.71%
NIPDEC 5.15% FRB DUE 2025	9.66%
FIRST CITIZENS BANK LIMITED 3.10% FRB DUE 2021 SERIES 1	5.30%
STANDARD CHARTERED PLC 5.70% FRB DUE 2022	3.77%
L BRANDS INC. (US) 5.625% FRB DUE 2022	3.74%
JBS INVESTMENTS GMBH 7.75% NOTES DUE 2020	3.64%
FIAT CHRYSLER 4.5% FRB DUE 2020	3.57%
MASCO CORP (MAS) 7.75% DUE 2029	3.55%
DEPOSIT WITH AMB 4.00% DUE 2019	3.18%







# **QUARTER ENDED 31st MARCH 2018**

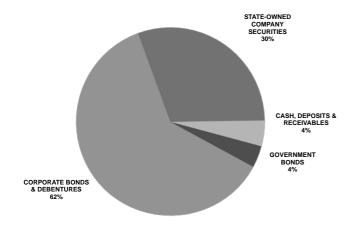
EXPRESSED IN UNITED STATES DOLLARS

STATEMENT OF FINANCIAL POSITION				
	Unaudited as at 31-Mar-18	Unaudited as at 31-Mar-17	Audited as at 31-Dec-17	
Assets				
Cash and cash equivalents Investment securities Interest and other receivables	816,000 17,642,849 179,691	1,308,453 19,063,216 456,693	1,040,994 19,220,308 290,323	
Total Assets	18,638,540	20,828,362	20,551,625	
Liabilities Management fees payable Trustee fees payable Distributions payable Other payables	2,466 7,812 94,995 4,964	2,466 8,685 54,269 6,826	2,521 8,369 101,221 3,610	
Total Liabilities	110,237	72,246	115,721	
Net Assets	18,528,303	20,756,116	20,435,904	
Net assets attributable to unitholders	18,528,303	20,756,117	20,435,904	
No of Units Guaranteed Net Asset Value (NAV) - US\$ Actual Net Asset Value (NAV) - US\$	100,630 200.00 184.12	114,983 200.00 180.52	110,761 200.00 184.50	

### STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3 months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audited year ended 31-Dec-17
Income			
Interest and dividend income Net foreign exchange translation and other gains	250,625 599	264,503 70	667,127 1,792
Net realised and unrealised gains/(losses) on inve	stment		
securities	61,403	(5,590)	(6,057)
Total Income	312,627	258,983	662,862
Expenses	•	•	•
Management fees	2,466	2,466	10,000
Trustee fees	7,812	8,685	34,039
Net impairment charge/(recovery)	4,395	14,367	(305,427)
Other expenses	2,070	1,481	5,892
Total Expenses	16,743	26,999	(255,496)
Surplus before distribution for the period	295,884	231,984	918,358

## PORTFOLIO MIX - 31st MARCH 2018



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STATEMENT OF CASH FLOWS			
	Unaudited 3 months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audite year ende 31-Dec-1
Cash flows from operating activities			
Surplus before distribution for the period Adjustments:	295,884	231,984	918,35
Interest capitalised	(8,147)	(9,666)	(36,89
Provision for impairment	4,395	14,367	(305,42
Amortisation on investment securities	61,600	56,174	230,74
(Gain)/loss on sale of investment securities	(61,403)	5,590	6,05
Surplus before working capital changes	292,329	298,449	812,83
Changes in assets/liabilities:			
Decrease in interest and other receivables	106,237	104,099	590,26
(Decrease)/increase in payables	(5,484)	(672)	42,80
Net cash flows provided by operating			
activities	393,082	401,876	1,445,90
Cash flows from investing activities			
Purchase of investments	(2,050,000)	(3,300,000)	(5,673,51
Proceeds from maturity/sale of investments	3,507,018	2,065,653	4,134,27
Net cash flows provided by/(used in) investig	na		
activities	1,457,018	(1,234,347)	(1,539,24
Cash flows from financing activities	(0.000.040)	(000.000)	(4.407.00
Redemption of units Distribution to unitholders	(2,026,210) (48,884)	(262,886) (54,603)	(1,107,22 (216,85
Distribution to unitrolders	(40,004)	(54,603)	(210,00
Net cash flows used in financing activities	(2,075,094)	(317,489)	(1,324,07
Net decrease in cash and cash equivalents	(224,994)	(1,149,960)	(1,417,4
Cash and cash equivalents at the beginning of the		( , -,,	
period	1,040,994	2,458,413	2,458,4
Cash and cash equivalents at the end of the			
period	816,000	1,308,453	1,040,99
Represented by:			
Cash at bank	681,717	83,182	803,1
Short-term funds	134,283	1,225,271	237,85

## STATEMENT OF CHANGES IN NET ASSETS

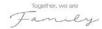
	Unitholders' Balances	Retained fund deficit	Total
Balance as at 1 January 2017 Redemption of units Distribution to unitholders Surplus before distribution for the period Balance as at 31 March 2017	23,259,406 (262,886) - - - 22,996,520	(2,417,784) - (54,603) 231,984 (2,240,403)	20,841,622 (262,886) (54,603) 231,984 20,756,117
Redemption of units Distribution to unitholders Surplus before distribution for the period Balance as at 31 December 2017	(844,340) - - - 22,152,180	(162,247) 686,374 (1,716,276)	(844,340) (162,247) 686,374 20,435,904
Redemption of units Distribution to unitholders IFRS 9 - Provision for impairment** Surplus before distribution for the period	(2,026,210) - - -	(48,884) (128,391) 295,884	(2,026,210) (48,884) (128,391) 295,884
Balance as at 31 March 2018	20,125,970	(1,597,667)	18,528,303

\*\* Note - With the implementation of IFRS 9 Phase II the Fund has charged US\$128,391 in provision for impairment to Retained Earnings. This resulted in an increase in retained earnings deficit as at the period ended 31st March 2018.

## **TOP 10 SECURITY HOLDINGS**

SECURITY	% OF PORTFOLIO
PETROTRIN 9.75% FRB DUE 2019	15.68%
BARCLAYS BANK PLC 11.2% ELN DUE 03/04/2021	9.68%
CREDIT SUISSE 7.50% EQUITY LINKED NOTES DUE 01/16/2020	8.07%
JBS INVESTMENTS GMBH 7.75% NOTES DUE 2020	5.48%
TRINIDAD GENERATION UNLIMITED (TGU) 5.25% DUE 2027	5.38%
AEROPUERTO INTL TOCUMEN 5.75% FRB DUE 2023	5.36%
MACY'S INC. 6.65% FRB DUE 2024	4.62%
COMISION FED DE ELECTRICIDAD 4.875% NOTES DUE 2021	3.93%
PANGOLIN INVESTMENT STRIP DUE 01/04/2022	3.67%
COMMERBANK AG FRANFURT MEDIUM TERM NOTE 8.125% DUE 2023	3.19%







# **QUARTER ENDED 31st MARCH 2018**

EXPRESSED IN TRINIDAD & TOBAGO DOLLARS

STATEMENT OF FINANCIAL POSITION			
	Unaudited as at 31-Mar-18	Unaudited as at 31-Mar-17	Audited as at 31-Dec-17
Assets			
Cash and cash equivalents Investment securities Interest and other receivables	5,467,836 358,769,019 2,805,090	60,353,974 303,820,655 2,375,913	21,591,359 345,262,609 2,490,218
Total Assets	367,041,945	366,550,542	369,344,186
Liabilities Management fees payable Trustee fees payable Distributions payable Other payables	3,448,159 136,804 399,724 383,050	1,052,387 136,505 397,934 62,595	2,148,596 137,546 407,673 358,785
Total Liabilities	4,367,737	1,649,421	3,052,600
Net Assets	362,674,208	364,901,121	366,291,586
Net assets attributable to unitholders	362,674,208	364,901,121	366,291,586
No of Units Adjusted Net Asset Value (NAV) - TT\$ **	681,627 532.07	693,749 525.98	687,291 532.95

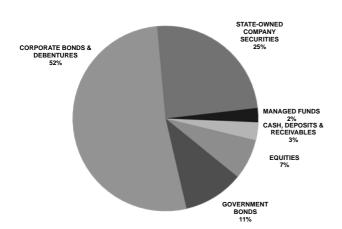
<sup>\*\*</sup> Shown in Actual Values

Surplus before distribution for the period

#### STATEMENT OF COMPREHENSIVE INCOME Unaudited Audited Unaudited 3 months ended 3 months ended vear ended 31-Mar-18 31-Mar-17 31-Dec-17 Income Interest and dividend income Net impairment recovery/(charge) 4,909,986 70,790 4,409,498 (240,959) 17,423,839 (449,018) Total Income 4,168,539 16,974,821 4,980,776 Expenses Net realised and unrealised losses/(gains) on investment securities Net foreign exchange translation and other 1,447,735 (181,704) (2,855,926) 763,137 1.323,159 (15,221) 1.075,563 (468,391) 6.986.502 losses/(gains) Management fees 136,809 18,908 136,505 39,734 Total Expenses 3,689,748 1,054,877 4,306,653

## PORTFOLIO MIX - 31st MARCH 2018

1,291,028



Sponsor: ANSA Merchant Bank Limited 11 Maraval Road, Port of Spain Phone: (868) 623-8672 Fax: (868) 624-8763 Grand Bazaar, Valsayn Phone: (868) 645-1903 Fax: (868) 663-4348

25 Royal Road, San Fernando Phone: (868) 657-1452 Fax: (868) 653-8112



3,113,662

12,668,168

	Unaudited 3 months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audited year ender 31-Dec-1
Cash flows from operating activities			
Surplus before distribution for the period Adjustments:	1,291,028	3,113,662	12,668,168
Interest captialised	(470,879)	(533,152)	(2,143,297
Provision for impairment	(70,790)	240,959	449,01
Amortisation on investment securities	58,514	39,427	161,32
Unrealised losses/(gains) on investment securities	1,381,349	(178,890)	(2,926,12
Losses/(gains) on sale of investment securities Foreign exchange losses/(gains) on investment	66,387	(2,814)	70,20
securities	781,355	(55,935)	(494,67
Surplus before working capital changes Changes in assets/liabilities:	3,036,964	2,623,257	7,784,61
Increase in interest and other receivables	(244.082)	(13.042)	(335.40
Increase/(decrease) in payables	1,315,137	(792,317)	610,86
Net cash flows provided by operating			
activities	4,108,019	1.817.898	8,060,07
	1,100,010	1,011,000	0,000,07
Cash flows from investing activities			
Purchase of investments	(48,224,767)	(20,201,400)	(130,050,06
Proceeds from maturity/sale of investments	32,565,963	44,185,297	117,193,21
Net cash flows (used in)/provided by investing			
activities	(15,658,804)	23,983,897	(12,856,84
Cash flows from financing activities			
Issue of units	6,531,688	10,736,409	23,260,08
Redemption of units	(9,546,340)	(10,587,285)	(26,520,30
Distribution to unitholders	(1,558,086)	(1,547,835)	(6,302,53
Net cash flows used in financing activities	(4,572,738)	(1,398,711)	(9,562,75
Net (decrease)/increase in cash and cash equivalent	s (16,123,523)	24,403,084	(14,359,53
Cash and cash equivalents at the beginning of the period	21,591,359	35,950,890	35,950,89
Cash and cash equivalents at the end of the			
period	5,467,836	60,353,974	21,591,35
Represented by:			
Cash at bank	4,957,992	24,591,194	4,378,24
Short-term funds	509,844	35,762,780	17,213,11
	F 407 000	00.050.07.	04 504 55
	5,467,836	60,353,974	21,591,35

## STATEMENT OF CHANGES IN NET ASSETS

	Unitholders'	Retained fund	
	Balances	surplus	Total
Balance as at 1 January 2017	346,761,556	16,424,614	363,186,170
Issue of units	10,736,409	-	10,736,409
Redemption of units	(10,587,285)	-	(10,587,285)
Distribution to unitholders	-	(1,547,835)	(1,547,835)
Unitholders' transfer of losses	1,786	(1,786)	-
Surplus before distribution for the period	-	3,113,662	3,113,662
Balance as at 31 March 2017	346,912,466	17,988,655	364,901,121
Issue of units	12,523,680	•	12,523,680
Redemption of units	(15,933,023)	-	(15,933,023)
Distribution to unitholders	-	(4,754,698)	(4,754,698)
Unitholders' transfer of losses	180,151	(180,151)	-
Surplus before distribution for the period	<del>-</del>	9,554,506	9,554,506
Balance as at 31 December 2017	343,683,274	22,608,312	366,291,586
Issue of units	6,531,688	-	6,531,688
Redemption of units	(9,546,340)	-	(9,546,340)
Distribution to unitholders	-	(1,558,086)	(1,558,086)
Unitholders' transfer of losses	182,648	(182,648)	-
IFRS 9 - Provision for impairment**	-	(335,668)	(335,668)
Surplus before distribution for the period	-	1,291,028	1,291,028
Balance as at 31 March 2018	340,851,270	21,822,938	362,674,208

\*\* Note - With the implementation of IFRS 9 Phase II the Fund has charged TT\$335,668 in provision for impairment to Retained Earnings. This resulted in a decrease in retained earnings surplus as at the period ended 31st March 2018.

<b>TOP 10</b>	SECURITY	HOLDINGS

SECURITY	% OF PORTFOLIO
WASA STRIP DUE 2023	6.83%
TTNGL SHARES	4.86%
BARCLAYS BANK PLC (BCS) CONTINGENT 11.2% DUE 2021	4.16%
FIRST CITIZENS BANK LTD USD 90.4MM 4.25% FRB DUE 2023	3.69%
BARCLAY'S BANK 8.05% EQUITY LINKED NOTES DUE 2019	3.69%
GHL 7.975% Due 2023	3.58%
MS CONTINGENT 9.75% DUE 01/02/2021	2.77%
GUARDIAN HOLDINGS LTD 4.25% FRB DUE 2019	2.74%
TTMF 4.62% FIXED RATE MTG BACKED BOND SERIES 1 due 2021	2.74%
CLICO INVESTMENT FUND	2.49%







# **QUARTER ENDED 31st MARCH 2018**

EXPRESSED IN UNITED STATES DOLLARS

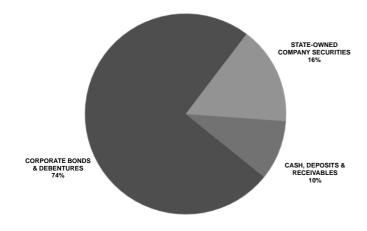
STATEMENT OF FINANCIAL POSITION			
	Unaudited as at 31-Mar-18	Unaudited as at 31-Mar-17	Audited as at 31-Dec-17
Assets			
Cash and cash equivalents Investment securities Interest and other receivables	1,070,045 9,898,613 128,767	1,119,756 10,064,472 134,241	524,511 10,350,048 140,650
Total Assets	11,097,425	11,318,469	11,015,209
Liabilities			
Management fees payable	20.555	65,390	10.835
Trustee fees payable	4,129	4,253	4,125
Distributions payable	6,379	5,037	6,522
Other payables	8,379	11,422	6,091
Total Liabilities	39,442	86,102	27,573
Net Assets	11,057,983	11,232,367	10,987,636
Net assets attributable to unitholders	11,057,983	11,232,367	10,987,636
No of Units Adjusted Net Asset Value (NAV) - US\$ **	109,318 101.15	112,318 100.00	108,421 101.34

<sup>\*\*</sup> Shown in Actual Values

## STATEMENT OF COMPREHENSIVE INCOME

	Unaudited 3 months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audited year ended 31-Dec-17
Income			
Interest and dividend income	162,937	148,883	583,342
Net foreign exchange translation and other gains	794	41	816
Total Income	163,731	148,924	584,158
Expenses			
Net realised and unrealised losses/(gains) on			
investment securities	117,897	(43,289)	35,846
Management fees	13,555	36,491	113,387
Trustee fees	4,129	4,253	16,602
Other expenses	2,461	2,496	10,133
Total Expenses	138,042	(49)	175,968
Surplus before distribution for the period	25,689	148,973	408,190

## PORTFOLIO MIX - 31st MARCH 2018



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	Unaudited 3 months ended 31-Mar-18	Unaudited 3 months ended 31-Mar-17	Audited year ended 31-Dec-17
Cash flows from operating activities			
Surplus before distribution for the period	25,689	148,973	408,190
Adjustments:			
Interest captialised	(15,955)	(21,866)	(89,243
Amortisation on investment securities	7,805	3,970	17,431
Unrealised losses/(gains) on investment			
securities	114,749	(43,288)	35,645
Losses on sale of investment securities	3,148	-	200
Surplus before working capital changes	135,436	87,789	372,223
Changes in assets/liabilities:			
Decrease/(increase) in interest and other receivables	s 11,883	(11,925)	(18,334
Increase/(decrease) in payables	11,869	33,614	(24,915
Net cash flows provided by operating			
activities	159,188	109,478	328,974
Proceeds from maturity/sale of investments  Net cash flows provided by/(used in) investing	332,633	20,327	581,304
activities	332,633	20,327	(290,466
Cash flows from financing activities			
Issue of units	303,443	184,163	1,012,946
Redemption of units	(212,627)	(609,750)	(1,829,829
Distribution to unitholders	(37,104)	(38,146)	(150,798
Net cash flows provided by/(used in) financing			
activities	53,712	(463,733)	(967,681
Net increase/(decrease) in cash and cash equivalent		(333,928)	(929,173
Cash and cash equivalents at the beginning of the		(,)	(===,
period	524,511	1,453,684	1,453,684
Cash and cash equivalents at the end of the			
period	1,070,044	1,119,756	524,511
D		·	
Represented by:	000 040	477.500	440.400
Cash at bank	223,646	177,508	118,196
Short-term funds	846,399	942,248	406,315
	1,070,045	1,119,756	524,511

### STATEMENT OF CHANGES IN NET ASSETS

	Unitholders'	Retained fund	Tatal
-	Balances	(deficit)/surplus	Total
Balance as at 1 January 2017	11,658,961	(111,834)	11,547,127
Issue of units	184,163	-	184,163
Redemption of units	(609,750)	-	(609,750)
Distribution to unitholders	-	(38,146)	(38,146)
Unitholders' transfer of gains	(2,169)	2,169	-
Surplus before distribution for the period	-	148,973	148,973
Balance as at 31 March 2017	11,231,205	1,162	11,232,367
Issue of units	828,783	-	828,783
Redemption of units	(1,220,079)	-	(1,220,079)
Distribution to unitholders	-	(112,652)	(112,652)
Unitholders' transfer of gains	(4,825)	4,825	-
Surplus before distribution for the period	-	259,217	259,217
Balance as at 31 December 2017	10,835,084	152,552	10,987,636
Issue of units	303,443	-	303,443
Redemption of units	(212,627)	-	(212,627)
Distribution to unitholders	-	(37,104)	(37,104)
Unitholders' transfer of losses	5,871	(5,871)	-
IFRS 9 - Provision for impairment**	-	(9,054)	(9,054)
Surplus before distribution for the period	-	25,689	25,689
Balance as at 31 March 2018	10,931,771	126,212	11,057,983

\*\* Note - With the implementation of IFRS 9 Phase II the Fund has charged US\$9,054 in provision for impairment to Retained Earnings. This resulted in a decrease in retained earnings surplus as at the period ended 31st March 2018.

## **TOP 10 SECURITY HOLDINGS**

SECURITY	% OF PORTFOLIO
UDECOTT FRB 2020 SERIES #18 STRIP	11.29%
SOVEREIGN BANK 8.75% FRB DUE 2018	9.21%
COMMERBANK AG FRANKFURT MEDIUM TERM NOTE 8.125% DUE 2023	5.40%
RABOBANK 11% FLR DUE 2049 (PERPETUAL)	4.98%
VERIZON COMMUNICATIONS INC 4.15% DUE 2024	4.71%
COMISION FED DE ELECTRICIDAD 4.875% DUE 2021	4.70%
ICAHN ENT. (IEP) 6% DUE 2020	4.69%
UBS AG 5.125% CONTINGENT CAPITAL FRB DUE 2024	4.66%
JBS INVESTMENTS 7.75% NOTES DUE 2020	4.64%
AEROPUERTO INTL TOCUMEN 5.75% FRB DUE 2023	4.54%



